



# Nick Wolff

**Speaker ▪ Trainer ▪ Facilitator ▪ Coach ▪ Author**  
**Using Worldview to Reshape Your World**

*Do you want to be more influential in your  
relationships and in your workplace?*

*Do you want to understand how to break through an impasse?*

Delivered with **passion** and **sincerity**, Nick's presentations are intended to bring about paradigm shifts by introducing the audience to **powerful new ideas**. He is an author, consultant, educator, and speaker who can help your team have important conversations in order to bring about explosive success.

Nick is the owner of Wolff Consulting, an education and consulting company that provides a games-based approach to teaching people about business and success. He developed a powerful assessment which helps individuals explore their values—leading to powerful insights into themselves and their workplaces. Nick has written numerous articles for EzineArticles.com and Your Wealth Magazine, an Australian personal finance periodical. He has written several books, including the *The Influencer*, *Spotlight on the Art of Grace*, *Value Proposition*, *Financial Triage*, and *WorkSpace in Organizations*.

Nick is also a loving husband and father of four. He lives in Omaha, Nebraska.

Nick's signature program, **Values & Influence** will teach you and your group about how our closely held values have immense ramifications for our relationships. He will teach your team members about their unique worldview relative to others. Your team members will use the insights gained to become **more persuasive**, **more empathetic**, better able **manage conflict** within the team, and better equipped to **capitalize on the extraordinary diversity** that exists among strong team members.

## Workshops

### **Values and Influence**

People are different. It is through our own intellectual and psychological diversity that the seeds of conflict and impasse reside. Learn practical techniques to dramatically **improve your effectiveness**.

- Understand how value differences impact our lives and workplaces
- Discover how validating our values create greater happiness in our work
- Manage differences to wield greater influence and emerge a greater leader

### **Absolutely The Most Fun Intro to Business**

Geared for the layperson or novice business leader, this program uses games-based learning to learn powerful lessons about business and success. Conveyed through board games and interactive activities, participants **learn** about concepts that include the following:

- Entrepreneurial mindset & decision making
- Navigating a financial statement
- Business negotiation and collaboration

### **The Value Proposition**

This program provides a powerful "cafeteria plan" of options for your team members to explore to **be of greater value to their employers**, leading to greater value to clients, greater profits for the employer, and greater compensation for the employee. Participants will learn:

- That earnings are based on the value you deliver to others
- The eight items that determine your value
- Ten empowering strategies to generate value
- How to combat a career plateau

Schedule Nick today!

**Call: 402-306-7313**

Email: [Nick@NickWolff.Net](mailto:Nick@NickWolff.Net)  
[www.NickWolff.Net](http://www.NickWolff.Net)



## TESTIMONIALS: VALUES & INFLUENCE

**"THIS IS A SEMINAR THAT TAKES A  
UNIQUE APPROACH TO LEADERSHIP."**  
~MIKE M.

**"VERY INTERESTING!"** ~ROBERT D.

**"THIS PROVIDES A TOOL FOR A MORE  
COMPLETE UNDERSTANDING OF OUR  
VALUES AS THEY RELATE TO CREATING A  
POSITIVE DYNAMIC WITH OTHERS."**  
~LINDA W.

**"POWERFUL MESSAGE ON INFLUENCE."**  
~ELIZABETH M.

**"A UNIQUE VIEW OF HUMAN NATURE  
AND RELATIONSHIPS IN A WORK  
ENVIRONMENT. IT HAS MUCH TO OFFER  
IN COMMUNICATING IDEAS."** ~BARRY F.

# Nick's Narrative

I am 42 years old. I moved to Omaha from my hometown, Chicago, in late 2010. I am a huge **Chicago White Sox** fan. I enjoy camping, learning, and helping others achieve what they want in business and life.

My wife, **Emily**, and I live here with our children **Josh, Ellie, Nathaniel** (in loving memory), **Eve**, and **Jonathon**.

## Experience Highlights...

- 15 years experience as a civil engineer and a **manager** of technical staff,
- 18 years experience **presenting** educational & leadership content,
- 13 years experience as a part time engineering and business **consultant**,
- 8 years as a **financially literate** manager with profit & loss responsibility,
- 6 years as a **Toastmaster**,
- 3 years as an **adjunct professor** in the Bellevue's College of Business,
- 5 years building expertise in **web development, media arts**, and incorporating **narrative & emotionally engaging content** in learning, and
- 1 year of experience as a Program Director in the Academic Initiatives group at Bellevue **overseeing development** and **content creation** of the B.S. in Web Design & Development and the M.S. in Industrial and Organizational Psychology.

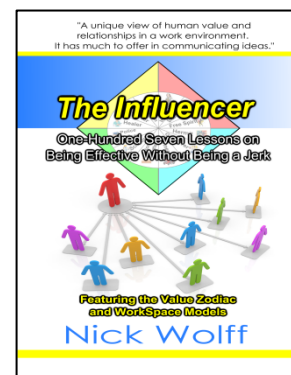


## Educational Background...

- **Doctor of Human Capital Management**, Bellevue University (Anticipated completion 2018)
- **M.S. Management and Organizational Behavior**, Benedictine University, Lisle, IL (2006)
- **Master of Business Administration**, Benedictine University, Lisle, IL (2006)
- **M.S. Civil Engineering**, University of Illinois, Urbana, IL (2000)
- **B.S. Civil Engineering**, University of Illinois, Urbana, IL (1998)

## Some of My Accomplishments...

- **Self-published author** – *The Influencer: 107 Lessons on Being Effective Without Being a Jerk* (2014) – Available at Amazon and Lulu.com
- **Game designer** – *Mogul: The Game of Entrepreneurship* (2018) – Facilitated electronic simulation important business lessons in a fun, interactive, and engaging way.
- **Founding member** – *Alternative Book Club* – Group of dedicated individuals who have co-authored four non-fiction titles between 2016 and 2018.
  - *Spotlight on the Art of Grace* (2016)
  - *Spotlight on the Art of Resilience* (2017)
  - *Spotlight on the Art of Significance* (2017)
  - *Spotlight on the Art of Fear* (2018)
- **Founding member** – *Dynamic Speakers* - Toastmasters Club designed to prepare individuals for professional speaking careers.
- EzineArticles **Diamond Expert Author** (2013)
- **Created personality typology** depicting worldview based on individual values (2013-18)
- **Web Developer** – ValuesAndInfluence.com (2014)
- **YouTube Series** – Thinking Skills (2014) & Business Fundamentals (2014)
- Eagle Scout
- Mensa



If you are interested in great leadership and personal development content, I invite you to check out my exclusive learning platform Mogulearning.com. Here you not only can learn about Mogul, my fantastic learning simulation, you will also have access to a number of great content that can help make you and your team more effective, more aligned, and more delighted about being a part of your organization!

<https://www.mogulearning.com>

## Value Zodiac: Understanding Conflict

